

Canadian Wind Energy Market Service

FOR BUSY EXECUTIVES THAT WANT TO MAKE DECISIONS WITH CONFIDENCE

At ClearSky Advisors, we share our clients' belief that the renewable energy industry is the most important industry in the 21st century. Our purpose is to help suppliers, developers and governments involved in the Canadian wind industry to succeed. We do that by providing accurate, accessible and to-the-point research and advice on the issues that matter in the Canadian Wind Market. Our wind energy clients benefit from our service in the following ways:

- **Make decisions with confidence.** We know that our research is consumed, with purpose, by executives looking to make the right decisions for their business. The role of our research is to identify and quantify market opportunities and risks that allow our clients to feel confident about making timely decisions.
- **Spend less time searching for relevant actionable insight.** We don't do encyclopaedic research reports – because no one has time to read them. Instead, our research is published in brief reports that focus on the critical issues that drive the market and provide actionable recommendations for our clients.
- **Access analysts with solid expertise in your market.** Our analysts, dedicated to research areas relevant to your market, can enhance your understanding of the trends and issues that are important. Our clients benefit from direct access to our analysts and regular, pro-active check-in on your priorities, progress and results.

Our Canadian Research

Canada has the fundamental elements to drive significant opportunities in wind energy generation. Energy procurement in Canada is a provincial matter and a deep understanding of local market dynamics can create a clear competitive advantage for market participants. Issues we cover include:

- What is the impact of provincial regulations and economic conditions on the market?
- Who are the key players in the market and what does the local supply-chain look like?
- What is the size of the market and when are projects reaching the various stages of development?
- What business opportunities exist for you in the Canadian Wind market?

Our service is an annual subscription that includes access to our regional market reports as well as topical insight briefs driven by client need and market events. The written material is complemented by access to our analysts to help maximize the value of our research to your organization by providing context and customized advice.

PRODUCT DATA SHEET CANADA WIND ENERGY MARKET SERVICE

Information Sources	<ul style="list-style-type: none"> • Continuous, in-depth interviews with developers, investors, policy-makers, EPC firms, manufacturers, lenders, regulatory and other stakeholders • ClearSky Renewable Energy Database: Constant tracking of Wind markets, development projects, companies/associations/developers involved • Compilation of our vast knowledge of primary and secondary sources
Report Types	<ul style="list-style-type: none"> • Local Market Development and Supply Chain Analysis covering 4 regions: Western Canada (AB, BC, SK, MA), Ontario, Quebec, and Eastern Canada (NB, PEI, Nfld, NS) • Insight Reports - 4 publications annually – on key market events and customer needs
Benefits for your Company	<ul style="list-style-type: none"> • Make informed decisions based on local market dynamics • React quickly to changes based on our quantification of impacts • Get advice with context, tailored to your need through direct access to our analysts
Included in Delivery	<p>Four feature reports throughout the year – including a market forecasts for each region</p> <ul style="list-style-type: none"> • Plus access our <i>Insight Reports</i>: concise topical reports (min. 4/year) • Plus ongoing access to analysts throughout the year